

First Business Development Trip to the United Arab Emirates 22. - 25. January 2008

Dear Mrs Stibi,

With this letter I say again many thanks for all your work and efforts before and during our first business development trip to the United Arab Emirates !

According to our preliminary and the common defined approach I can only make you a huge compliment. You have the detailed knowledge of the country, the people, the mentality and we did benefit from your best and direct contacts with Chairmans, General Managers, Directors, CEO's and members of the Royal Families.

Myself and Mr. Bernd Lauterbach are still very impressed and think, more was not accomplishable in 3 days

Today we are able to evaluate the businesspotentials of Solartechnics better. In all 3 Emirates where you introduced us to keypersons and decisionmakers (Abu Dhabi, Dubailand and Ajman) contacts exist, which have already been intensified from our side in the last couple of days. Your effort and your preperation as well as your ideas from the suburban skills have paid off for us.

All goals we discussed in advance have been more than fulfilled – Estimation of the businesspotential for Solartechnics – Conversations for a partnership – Introducing our products - to get a first idea and a direct contact of the people, their opinions and their mentality - to get information and a UAE Insider - Briefing - only to name a few. 3 days with appointments, informations and get togethers from morning till night

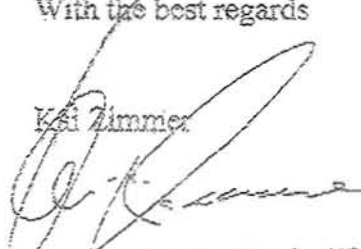
I am cocksure that only with your help all this was possible in such a short period of time.

Once more many thanks .We are looking forward to a continued good cooperation.

We only can recommend your special service, organisation talent and your personal guidance.

With the best regards

Karl Zimmer

  
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